## SALES DISCLOSURE CHECKLIST

## for Sales of Residential Real Property, 1-4 Units

## C.A.R. Form Code or (unless exempt, see disclosure expert's ESD + WHS below) **Document Name** Natural hazard AS, QS or AB TDS + SPQ report AVID Seller's Affidavit of Non-Foreign Seller Property Questionnaire Transfer Disclosure Statement Statutory or Contractually Required Disclosures Natural hazard disclosure Qualified Substitute, or Agent Visual Inspection Buyer's Affidavit expert's report Disclosure Disclosure See Cal. Civ. Code § 1103 et seq; and C.A.R. Q&A Article "Natural Hazard Disclosure Statement" at FIRPTA allows other means to obtain an exemption. However, the use of the AS, QS or AB forms is the the AS is usually used to notify the buyer that escrow will provide a QS. In certain circumstances, the Most transactions comply with FIRPTA through provision of a QS ("Qualified Substitute"). In practice, provide the results of their visual inspection. See Cal. Civ. Code § 2079 et seq; and C.A.R. Q&A Article C.A.R. form, but agents may also use the third page of the Transfer Disclosure Statement (TDS) to A visual inspection is required in nearly all residential 1 to 4 transactions. The AVID is a recommended and C.A.R. "Transfer Disclosure Statement Exemptions" Q&A article at: Although the TDS is required in residential 1 to 4 transactions, there are a number of exemptions. least burdensome and is within industry practice. If no exemption is obtained, then the buyer may be The SPQ is required by contract under the C.A.R residential purchase agreements whenever the TDS is See also Cal. Civ. Code § 1102, et seq; C.A.R. "Transfer Disclosure Statement Law" at Statement-Law--Exemptions-121818.pdf "Transfer Disclosure Statement Law – Exemptions" Quick Guide at: https://www.car.org/-Common exemptions include probate, REOs, bankruptcy and some trusts. For exemptions see: C.A.R. within any hazard zones. The C.A.R. contracts require a natural hazard zone disclosure report including tax. See paragraph C.A.R. Q&A Article "Federal Withholding: Foreign Investment in Real Property Tax Act" at required to withhold. See Cal. Rev. & Tax Code § 18662, 18668; 26 U.S.C. §1445; and "Federal Withholding: Foreign Investment in Real Property Tax Act" at "Buyer's Affidavit" (form AB) may be used in lieu of both the AS and QS. See C.A.R. Q&A Article, https://www.car.org/riskmanagement/ga/disclosure-folder/re-licensee-duty-to-inspect https://www.car.org/en/riskmanagement/qa/disclosure-folder/transfer-disclosure-statement; https://www.car.org/riskmanagement/qa/disclosure-folder/tds-exemptions 7(A)(1). It also enables the sellers to comply with their obligation to disclose whether the property is https://www.car.org/en/riskmanagement/qa/taxfolder/federal-withhold-foreign-invest https://www.car.org/en/riskmanagement/qa/taxfolder/federal-withhold-foreign-invest "Real Estate Licensee's Duty to Inspect Residential Property" at: /media/CAR/Documents/Transaction-Center/PDF/QUICK-GUIDES/Quick-Guide---Transfer-Disclosure-ADDITIONAL INFORMATION

FAAA	PRBS	BIA	AD	Megan's Law Database Disclosure	Notice Regarding Gas & Hazardous Liquid Transmission Pipelines	Natural Hazard Disclosure Statement
Fair Appraisal Act Addendum	Possible Representation of More Than One Buyer and Seller	Buyer's Inspection Advisory	Disclosure Regarding Real Estate Agency Relationships	Megan's Law Database Disclosure	Gas & Hazardous Liquid Pipelines	Natural Hazard Disclosure Statement
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Every contract for the sale of real property is required to contain a notice stating that any appraisal of the property must be unbiased, objective and not influenced by improper or illegal considerations. This form is now a prechecked attachment on all C.A.R. real estate purchase agreements.	This form is a prechecked attachment in the C.A.R. residential purchase agreements. See Cal. Civ. Code §§ 2079.14; 2079.16, & 2079.17; & C.A.R. Agency law Summary Chart at <a href="https://www.car.org/riskmanagement/ga/agency-law-chart">https://www.car.org/riskmanagement/ga/agency-law-chart</a>	This form is a prechecked attachment in the C.A.R. residential purchase agreements.	This form is a prechecked attachment in the C.A.R. residential purchase agreements. It is required in nearly all real property transactions. See Cal. Civ. Code § 2079.13 et seq; and C.A.R. "Agency Law Summary Chart" at <a href="https://www.car.org/riskmanagement/qa/agency-folder/agency-law-chart">https://www.car.org/riskmanagement/qa/agency-folder/agency-law-chart</a> ; and C.AR. Q&A Article "Agency Disclosure and Confirmation" at <a href="https://www.car.org/riskmanagement/qa/agency-folder/agency-disclosure-confirmation">https://www.car.org/riskmanagement/qa/agency-folder/agency-disclosure-confirmation</a> .  The confirmation of agency relationships is part of the same law that requires delivery of the AD. The agency confirmation is completed by filling in the information on the first page of the RPA, paragraph 2(B). A separate form AC is typically not required.	Pre-printed in C.A.R. contracts. See paragraph 10(D) in the RPA, and 11(C) in the RIPA. A separate form DBD is typically not required.	Pre-printed in C.A.R. contracts. See paragraph 11(J) in the RPA, and 11(H) in the RIPA.	The NHD Disclosure Statement is contained within the NHD expert's report and is otherwise required on most residential 1 to 4 sales.

If the property is located in a High or Very High Fire Hazard Severity Zone And only if A TDS is required, THEN ADD	If seller is EXEMPT from TDS, THEN ADD	IF THEN add	
FHDS + if actually obtained by seller, the "Final Inspection Report" for construction or rebuilding (The FHDS form replaces the HHDA)	ESD + WHS (these replace the TDS + SPQ)	C.A.R. Form Code or Document Name	Statutor
Fire Hardening and Defensible Space Advisory, Disclosure, and Addendum (This form replaces the Home Hardening Disclosure and Advisory)	Exempt Seller Disclosure and Water Heater Statement of Compliance	Disclosure	Statutory and Contractually Required Disclosures
<ul> <li>This disclosure form fulfills three separate disclosure requirements.</li> <li>First: The first is the fire home hardening questionnaire. For this requirement, the seller must answer questions based on actual knowledge of fire home hardening features that the property lacks. But the seller is only required to complete the questionnaire under item #3 if the property is built before 2010 and located in a High or Very High Fire Hazard Severity Zone, and then only in those transactions where a TDS is required to be delivered.</li> <li>Second: The second disclosure requirement is for delivery of a final inspection report for construction or rebuilding which demonstrates compliance with building codes (under item #5). The seller will indicate whether they actually obtained such a report at the bottom of the HHDA form. The obligation to provide this report arises if 1) The seller in fact had obtained such a report upon completion or rebuilding of the home 2) The property is located in a Very High Fire Hazard Severity Zone and 3) A TDS is required to be delivered. Obviously, regardless of these technical requirements, if the seller ules mean that the seller will always deliver it in every case. For details on these disclosure rules mean that the seller will always deliver it in every case. For details on these disclosures please see our Q&amp;A "Home Hardening Fire Disclosure" at <a href="https://www.car.or/friskmanagement/ga/disclosure-folder/Home-Hardening">https://www.car.or/friskmanagement/ga/disclosure-folder/Home-Hardening</a></li> <li>Third: The FHDS will be needed for any transaction that requires a TDS and is in a High or Very High Fire Hazard Severity Zone where the property will close on or after July 1, 2021. Under the revised RPA, it is no longer necessary to include the FHDS as an addendum with the original offer or counter-offer.</li> <li>Notice that this disclosure is not dependent on when the property is built. Please see our Q&amp;A "Defensible Space-Law" at <a <a="" at="" disclosure="" exemptions"="" guide="" href="https://www.car.org/" law="" quick="" statement="" transfer="" —="">https://www.car.org/</a>— Exemptions-121818.pdf Cal. Civ. Code § 1102, et seq; C.A.R. Q&amp;A Article "Transfer Disclosure Statement Law" at <a href="https://www.car.org/en/riskmanagement/ga/disclosure-folder/transfer-disclosure-statement">https://www.car.org/en/riskmanagement/ga/disclosure-folder/transfer-disclosure-statement</a> and C.A.R. Q&amp;A article "Transfer Disclosure Statement Exemptions" at: <a href="https://www.car.org/en/riskmanagement/ga/disclosure-folder/tds-exemptions">https://www.car.org/en/riskmanagement/ga/disclosure-folder/tds-exemptions"&gt;https://www.car.org/en/riskmanagement/ga/disclosure-folder/tds-exemptions</a></li></ul>	ADDITIONAL INFORMATION	quired Disclosures in Applicable Cases	

If built before 1994, THEN ADD	If built before 1978, THEN ADD (2 of 2)	If built before 1978, THEN ADD (1 of 2)	If built before 1960, THEN ADD		If the Agency Disclosure is provided, THEN C.A.R. recommends that this form be provided
Disclosure re water- conserving plumbing fixtures (contained within the TDS & SPQ or ESD)	LPD	"Protect Your Family from Lead in Your Home" booklet	"The Commercial Property Owner's Guide to Earthquake Safety" booklet & Questionnaire	"The Homeowner's Guide to Earthquake Safety" booklet & Questionnaire1	ССРА
Water conserving fixtures compliance and disclosure	Lead-Based Paint and Lead- Based Paint Hazards Disclosure, Acknowledgment and Addendum for Pre-1978 Housing Sales, Leases, or Rentals Rentals	Lead-based paint disclosure booklet	Commercial earthquake disclosure	Residential Earthquake disclosure	California Consumer Privacy Act Advisory
		•	•		•
The obligation to install water conserving plumbing fixtures is not a point of sale requirement. As an optional disclosure form WCMD "Water Conserving Plumbing Fixtures and Carbon Monoxide Detector Notice" is available. See Cal. Civ. Code § 1101.4(b), 1101.5(a) and (d). See also C.A.R. Q&A Article "Water Conserving Plumbing Fixtures" at <a href="https://www.car.org/riskmanagement/qa/disclosure-folder/water-conserving-plumbing-fixtures">https://www.car.org/riskmanagement/qa/disclosure-folder/water-conserving-plumbing-fixtures</a> .	For transactions involving most types of residential property built before 1978, the seller will be required to provide disclosures as indicated on this form.  See, C.A.R. "Summary Disclosure Chart" for exemptions at <a href="https://www.car.org/riskmanagement/disclosure-charts/summary-disclosure-chart">https://www.car.org/riskmanagement/disclosure-charts/summary-disclosure-chart</a>	For transactions involving most types of residential properties built before 1978, the seller will be required to deliver this booklet. But even if not required, delivery of the booklet provides a limited liability protection to the seller and agent. See, C.A.R. "Summary Disclosure Chart" for exemptions at <a href="https://www.car.org/riskmanagement/disclosure-charts/summary-disclosure-chart">https://www.car.org/riskmanagement/disclosure-charts/summary-disclosure-chart</a>	Owners of some types of property built before 1975 may be obligated to provide this. If so, the questionnaire must be completed. Available in zipForm® E-Pubs library or at: <a href="https://ssc.ca.gov/forms_pubs/cog/">https://ssc.ca.gov/forms_pubs/cog/</a>	The residential earthquake booklet is required to be delivered for certain properties built before 1960. Exemptions are generally the same as those for the TDS. If required to be given, then the questionnaire at the end of the booklet must also be completed. But even if not required, delivery of the booklet provides a limited liability protection to the seller and agent. See C.A.R. "Summary Disclosure Chart" for exemptions at <a href="https://www.car.org/en/riskmanagement/disclosure-charts/summary-disclosure-chart">https://www.car.org/en/riskmanagement/disclosure-charts/summary-disclosure-chart</a> Available in zipForm® E-Pubs library or at: <a href="https://ssc.ca.gov/forms_pubs/hog/">https://ssc.ca.gov/forms_pubs/hog/</a> See footnote 1 below.	This form is bundled with the Agency Disclosure. The California Consumer Privacy Act ("CCPA"), which went into effect on January 1, 2020, imposes certain obligations on "3 <sup>rd</sup> party" companies to provide a consumer with explicit notice of their right to "opt-out" of the sale of their data that was received from the CCPA covered business before that data is sold or shared again by the 3 <sup>rd</sup> party company. Most MLSs would qualify as 3rd parties. Accordingly, the MLS Model Rules now require that all MLS participants or subscribers comply with the 3rd party CCPA notice requirements. Use of this form will satisfy the MLS rule.

If buyer is not obtaining title insurance, THEN ADD	If seller received flood- related disaster assistance, THEN ADD	If private transfer fee, THEN ADD	If seller received a notice regarding groundwater, THEN ADD	If a former meth lab, THEN ADD	If seller financing, THEN ADD	If "termite" clearance required by contract or lender, THEN ADD	If agent has actual knowledge of a discriminatory covenant, THEN ADD	If TIC, THEN ADD	If HOA/common interest development,
Notice advising buyer to obtain title insurance (contained within the SBSA)	Disclose in SPQ or in ESD	NTF or equivalent	Groundwater Basin Comprehensive Notice or Groundwater Adjudication Notice	Meth lab clean-up order (Form MCN and answer question in SPQ or in ESD)	SFA	Pest Report	Discriminatory Covenants disclosure letter	TIC-FD	Mandatory and contractual HOA disclosures
(See left)	Flood disaster insurance requirements	Notice of Private Transfer Fee or equivalent	Groundwater disclosure	Meth lab clean-up order	Seller Financing Addendum	Pest control inspection report and certification	C.A.R. Sample Letter "Disclosure to Buyer (or Owner) of Discriminatory Covenants"	Tenancy-In-Common ("TIC") Financial Disclosure Statement	Mandatory and Contractual HOA disclosures
•	•			•	•	•		•	•
See Civil Code § 1057.6	See 42 U.S.C. § 5154a.	The entity to receive the transfer fee must record a document entitled "Payment of Transfer Fee Required." The seller is obliged to provide the NTF or equivalent at the same time as the TDS unless the buyer had already received the Payment of Transfer Fee Required notice. See Cal. Civ. Code §1102.6e	Pursuant to groundwater adjudication litigation, a property owner that has received notice of the comprehensive adjudication and transfers property during the pendency of the adjudication must disclose on the TDS that the property is subject to the adjudication and must attach to the TDS the court-approved notice. Cal. Civ. Code § 836(f).	If the seller answers affirmatively in the SPQ or ESD to receiving an order of meth-lab contamination, then a copy of the order must be provided to the buyer. See Cal. Health & Safety Code §25400.28 and 25400.11.	Designed to be used with CAR form RPA or RIPA, this document contains terms of seller financing and the legally required disclosures. It grants the seller the right to obtain and review the buyer's credit report and requires the buyer to complete a loan application.	Any report in possession of the seller must be delivered to the buyer per Section M of the SPQ. However, there is additionally a specific law that requires the delivery of a pest report and certification if a condition of the contract. See Cal. Civil Code § 1099	If a real estate broker or agent, county recorder, title company, or escrow company has actual knowledge that a deed or declaration that is being directly delivered to a buyer or owner includes an unlawfully restrictive or discriminatory covenant, they must notify the buyer (or owner) and also of their ability to have it removed through the restrictive covenant modification process. A Sample Letter is available to agents to disclose this information (via zipForm in the C.A.R. Sample Letter Library).	When selling a tenancy in common interest, the C.A.R. form Tenancy In Common ("TIC") Purchase Agreement contractually obligates the seller to complete and deliver a TIC Financial Disclosure Statement.	Forms HOA-IR, HOA-RS, and HOA-RN may be used to request the mandatory HOA disclosures (per Civil Code § 4525) and contractual disclosures (per the C.A.R. purchase agreements) from the HOA. However, these documents are commonly ordered through the title and escrow without an agent preparing the HOA-IR, HOARS or HOA-RN forms. See Cal. Civ. Code §§ 4525, 4528, 4530 and 4202; and C.A.R. Q&A Article "Condominium and Other Common Interest Development Disclosures" at <a href="https://www.car.org/riskmanagement/ga/hoa-folder/condominium-disclosures">https://www.car.org/riskmanagement/ga/hoa-folder/condominium-disclosures</a> .

If property has a solar panel or solar system, THEN ADD	If HUD-owned property, THEN ADD	If FHA loan or HUD- owned property, THEN ADD	If supplemental taxes, THEN ADD	If property has window security bars or safety release mechanisms, THEN ADD
SOLAR	RGM	HID	SPT (or SBSA)	Disclosure regarding window security bars
Solar Advisory and Questionnaire	Radon Gas and Mold Notice and Release Agreement	For Your Protection: Get a Home Inspection	Notice of Your Supplemental Property Tax Bill or Statewide Buyer & Seller Advisory	Use TDS and SPQ or ESD
•	•	•	•	
Strictly speaking, this form is not contractually required. However, where the property has a solar panel or solar system, then the seller is contractually obligated under the terms of the RPA to deliver to buyer all known information about the solar panels or solar system. This form facilitates the seller's contractual and common law duty to disclose such information.	As required by HUD, this form gives Buyers of HUD-owned property notice that no representation is made regarding radon gas or mold. In addition, Buyer releases HUD and its agents from any liability associated with either of these substances. The form also advises Buyer to contact a lawyer and have an inspection.	qualification, pre-approval or initial application. Letter 92564-CN may be accessed at <a disclosure-charts="" href="https://www.google.com/url?sa=t&amp;rct=j&amp;q=&amp;esrc=s&amp;source=web&amp;cd=&amp;cad=rja&amp;uact=&amp;&amp;ved=2ahUKEwienP-2jrn9AhV4OkQIHTMVAMEQFnoECAsQAQ&amp;url=https://sa3A%2F%2Fwww.hud.gov%2Fsites%2Fdocuments%2FDOC 35958.doc&amp;usg=AOvVaw2JOoo1omsz8xDhOL9WqLBe See also HUD Handbook 4000.1, Section  [I.A.1.a.ii.(A)(4) at https://www.hud.gov/sites/dfiles/OCHCO/documents/4000.1hsgh.pdf]&lt;/td&gt;&lt;td&gt;Either of these two forms contains the required disclosure. See Cal. Civ. Code § 1102.6c; and C.A.R. Sales Disclosure Chart at &lt;a href=" https:="" riskmanagement="" sales-disclosure-chart"="" www.car.org="">https://www.car.org/riskmanagement/disclosure-chart</a>	See Cal. Health and Safety Code §17958.4.	

To all buyers and sellers	To all buyers and sellers	To all buyers and sellers	C.A Do		If property has a solar panel or solar system, THEN ADD	If HUD-owned property, THEN ADD		
MCA	SBSA	FHDA	C.A.R. Form Code or Document Name		SOLAR	RGM		
Market Conditions Advisory	Statewide Buyer & Seller Advisory	Fair Housing and Discrimination Advisory	Disclosure	Other Available Advisories and Disc	Solar Advisory and	Radon Gas and Mold Notice and Release Agreement		
<ul> <li>This form is used fluctuate, and as It also advises on</li> </ul>	• This is a 14-page	<ul> <li>This form estate. It placed in the state is a series of the state of t</li></ul>		facilitates th	<ul> <li>Strictly spea panel or solar deliver to but</li> </ul>	<ul> <li>As required by HUD is made regarding r liability associated in lawyer and have an</li> </ul>	• II.A.1.a.ii.(A)	w.hud.gc 2JOoo1o
is used to document that a Broker discussed with a Buyer that market conditions and as a result, there is no guarantee that prices will continue to move in a direction.	4-page risk management advisory that C.A.R. recommends including in every transaction.	This form provides guidance and information related to fair housing laws and how they relate to real estate. It provides some best practices dos and don'ts. It is bundled with purchase agreements, listing agreements, buyer representation agreements, and the residential lease.	ADDITIONAL INFORMATION	facilitates the seller's contractual and common law duty to disclose such information.  es and Disclosures	Strictly speaking, this form is not contractually required. However, where the property has a solar panel or solar system, then the seller is contractually obligated under the terms of the RPA to deliver to buver all known information about the solar panels or solar system. This form	As required by HUD, this form gives Buyers of HUD-owned property notice that no representation is made regarding radon gas or mold. In addition, Buyer releases HUD and its agents from any liability associated with either of these substances. The form also advises Buyer to contact a lawyer and have an inspection.	II.A.1.a.ii.(A)(4) at https://www.hud.gov/sites/dfiles/OCHCO/documents/4000.1hsgh.pdf	<u>w.hud.gov%2Fsites%2Fdocuments%2FDOC</u> 35958.doc&usg=AOvVaw <u>2JOoo1omsz8xDhOL9WqLBe</u> See also HUD Handbook 4000.1, Section

To buyers and sellers in a short sale	To buyers and sellers in a probate sale	To all buyers and sellers  To buyers and sellers in a probate sale	
SSIA	PA	WFA	NCOA
Short Sale Information and Advisory	Probate advisory	Wire Fraud Advisory Probate advisory	
•			;(•)
This form advises on short sale considerations for both parties.	This document advises the parties on what to expect during a probate transaction in matters such as disclosure, court procedure, and other issues.	This form is an advisory to Buyers and Sellers regarding the need to exercise extreme caution when using wire transfers of funds. It includes practical suggestions for safeguarding their transactions and private information.	This form is similar to the MCA (indicated in the box above) but is specifically directed to a buyer who is making a non-contingent offer by providing clearer and more directed advice regarding loan, appraisal and investigation contingencies. Both this form and the MCA may be used together.

To buyers where seller is trustee	To buyers of homes with HOAs	To all buyers	To all buyers	To all buyers	To all buyers	To all buyers
ТА	внаа	6-Part Disclosure Packet	WCMD	BMI	BIW	BJE
Trust Advisory	Buyer Homeowner Association Advisory	6-part Disclosure packet  Available in the zipForm® ePubs library, this group of six documents comprises the following titles: (1) Residential Environmental Hazards; (2) Protect Your Family from Lead in Your Home; (3) Home Energy Rating Pamphlet; (4) Homeowner's Guide to Earthquake Safety; (5) Earthquake Hazards Report; and (6) Homeowner's Signature	Water-Conserving Plumbing Fixtures and Carbon Monoxide Detector Notice	Buyer's Material Issues Advisory	Buyer's Inspection Waiver	Buyer's Inspection Election Advisory
•.:	•	•		•		
This document gives information about and clarifies issues regarding sales by the trustee of a trust, such as which disclosures the trustee must comply with, which the trustee is exempt from, the obligations of the real estate agent, and other impacts on the transaction.	This advises buyers of property subject to an HOA of the importance of a thorough review of HOA documents which will govern, affect and, in some cases, which may limit their current and future use of the property.	The Residential Environmental Hazards booklet and the Home Energy Rating Pamphlet are optional disclosures in all transactions. The "Homeowner's Guide to Earthquake Safety" and "Protect Your Family from Lead in Your Home" booklets are sometimes required (see above). When these booklets are delivered, even if not required, the law deems them adequate to inform the buyer generally of the subject matter of the booklets. Known material facts affecting value or desirability must still be specifically disclosed. Civil Code §§ 2979.7, 2079.8, 2079.9 and 2079.10	This form modifies the existing Carbon Monoxide Detector Notice to add language about water conserving plumbing devices. It identifies the compliance and disclosure requirements of the law and State law standards to assess if plumbing fixtures are "non-compliant". It also discloses the requirements, exemptions and disclosure obligations regarding carbon monoxide detectors but does not disclose if the property has C-O detectors installed or who will pay for any such installation.	Form used by the Buyer to document issues that are of concern to Buyer. This form helps avoid disputes between a Buyer and Broker about whether a conversation took place and what was discussed. By identifying particular areas of concern to Buyer, the form enables a Broker to better assist the Buyer gathering information or refer the Buyer to sources that can provide Buyer with additional information.	This form is used to document that a Buyer has been advised to obtain certain inspections but has declined to do so.	This form is used by a Buyer to identify which specific inspections or reports the Buyer wants to order. It is to be kept by the Buyer's agent and does not need to be given to the seller or listing agent. The form may be used more than once in a transaction if Buyer decides to order some items at one time and others later.

To all buyers from a buyer's agent (Required when a BRBC is signed, otherwise optional)	To buyers and sellers of a stock cooperative	To all buyers	To all visitors to the property	To REO sellers	To all sellers	To all sellers	To buyers and sellers where buyer's agent is also arranging buyer's mortgage	To buyers in wildfire areas	To REO buyers
ABCD	COOP-OA	SFLS	РVОН	REOL	SA	DIA	LBSB	WFDA	REO
Anticipated Broker Compensation Disclosure	Stock Cooperative Ownership Advisory	Square Foot and Lot Size Advisory	Property Visit and Open House Advisory	REO Advisory (Listing)	Seller's Advisory	Disclosure Information Advisory	Loan Broker - Sales Broker Disclosure	Wildfire Disaster Advisory	REO Advisory
•		•	10.	•	<b>(6)</b>	•	•		•
This form is divided into three parts. First, it is disclosed at the outset that the buyer's a broker will be receiving compensation. Second, as properties are show, the compensation to be received is disclosed on a property-by-property basis. The third part is where the buyer's broker discloses the final compensation received. This form is optional unless a Buyer Representation and Broker Compensation Agreement is signed ("BRBC"), then it is required.	This advisory answers basic questions concerning stock cooperatives including: What is a stock cooperative? What is the nature of the ownership interest? And why are there both condominiums and stock cooperatives? Additionally, it explains that the seller is required to make common interest disclosures in addition to other mandated and contractual disclosures.	This form is an advisory related to the possibility that there may be different measurements for square footage and lot size. It recognizes that there may be discrepancy and advises the buyer to do their own investigation. There is a chart to provide the various different measurements that parties may be aware of	This form is an advisory to anybody visiting or viewing a property. It advises them of the possibility of being recorded and of various safety risks. The visitor is acknowledging the risk of entry and being advised to take responsibility for children. Please see our Q&A "Buyer Interest Letters and Unconscious or Implicit Bias: Dos and Don'ts" explaining the background and purpose of this disclosure.	This document gives information about and clarifies issues regarding REO sales, such as which disclosures the REO must comply with, which the REO is exempt from, the obligations of the real estate agent, and other impacts on the transaction.	This document provides a list of legal and practical issues for sellers to consider when selling property, such as disclosures, contract terms, and marketing issues.	This document advises sellers of the importance of disclosing what they know affecting the value and desirability of the property and taking the time to be thorough and complete when making required statutory and contractual disclosures.	This document satisfies the requirement that a broker discloses within 24 hours if the broker is acting in the capacity of both a loan broker and a sales broker on the same transaction, together with the amount, source and form of compensation, which must be disclosed before close of escrow. See California Business & Professions Code § 10177.6 and DRE Reg 2904.	This document addresses major concerns and issues of buying (or renting) property in a wildfire area and provides contacts for additional information.	This document gives information about and clarifies issues regarding REO sales, such as which disclosures the REO must comply with, which the REO is exempt from, the obligations of the real estate agent, and other impacts on the transaction.

To buyers of a tenancy in common	To buyers and seller when presented with a non-standard form
TIC-OA	NSF
Tenancy in Common ("TIC") Ownership Advisory	Non-Standard Form Advisory
This advisory explains, clarifies and warns a buyer about various aspects of owning a tenancy in common including 1) a TIC is not a condominium 2) the necessity for a TIC agreement 3) problems of financing a TIC and 4) resale issues.	The most typical scenario for use of this form involves builders, REOs or banks. Often these persons or entities will develop their own original forms or contracts which will obviously favor the entities that drafted them. Provisions in these original forms are typically different from common provisions found in the C.A.R. Standard Forms, and may include terms such as passive contingency removal, waiver of rights or disclosures, non-refundable monies, releases, hold harmless and indemnification clauses, etc The NSF form warns the client of such problems and advises the client to consult a qualified California real estate attorney before making the decision to proceed in a transaction with non-standard forms.